## The Conservation Foundation



**MEET THE CLIENT** The Conservation Foundation preserves and restores natural areas and open spaces, protects rivers and watersheds, while promoting ongoing stewardship of the environment.

**PROJECT** The Foundation was about to kick off the public phase of its "Campaign for Conservation" with an Earth Day benefit dinner– a \$3 million fundraising initiative to help protect the environment of northern Illinois. They wanted to give their guests something different, something that would really stand out.

## **GOALS**

- Earn attention
- Increase name recognition
- Boost membership
- Raise funds for the Campaign

**PLAN OF ACTION** We worked with the Foundation to produce a high-impact event giveaway and mailer. A Pop-Up was distributed to benefit guests flat in an envelope. Once opened, the rubber-band activated piece would POP into shape to highlight the beauty of local nature areas and preserves to attendees. Following the event, a 3D fold-out in conjunction with an informative mailer was sent to remind the 5,000-member audience about the Conservation Foundation's initiative.

**RESULTS** The Conservation Foundation has been using its database to track the number of responses received from the public phase of this newly announced campaign – and noted that positive audience reaction began rolling in right off the bat. "We believe these dimensional formats helped us to convey our mission in a unique, positive and fresh way," explained Director of Development Chere Hayes.